

COVID-19 Global Executive Brief

Business Sweden Updated 5 May 07:00 CET



Agenda

- Weekly feature: Digital consumer trends
- Global dashboard
- Europe overview
- Middle East & Africa overview
- Asia-Pacific overview
- Americas overview
- Recommendations & support



Digital consumption on the rise - central to embrace for post COVID-19 survival

KEY DEVELOPMENTS

Increased digital adaptation

- Digital laggards are showing an increased adoption of digital consumption, possibly indicating a changing behavioral pattern
- Consumers actively seek digital solutions to solve everyday challenges

New behaviors

- Consumers spend less time on work and more on entertainment
- With social distancing, people connect virtually, both in work and leisure time, creating a new dynamic for future socialization

Few winners

- Consumer sentiments are falling and restricted spending is expected
- Two growth categories; are groceries (up ~15-50%) and home entertainment* (up to 15%), mainly growing in digital channels

MOVING FORWARD IN THE NEW NORMAL

Leverage growth segments

- Tap into growth segments through partnerships in new sectors
- Explore new advertisement channels in growth segments

Embrace "phygital"

- Re-define the role of stores once the physical stores open digital adaptation will continue
- Key to offer an excellent online/offline (phygital) experience

Larger digital consumer base

- Review marketing strategy to leverage the increase in social media consumption
- Plan to reach the new consumer segments that have moved online

"In order to cope with this crisis we need to collaborate with other companies that are facing the same challenges. Therefore we opened up our digital channels to other struggling companies through the initiative #theshowmustgoon. Through our email and social media they can reach 500k new customers."

- Karin Lindahl, VD Indiska



- Consumer sentiment during COVID-19 has fallen overall, globally
- U.S. is the worst affected with current index at a 9 year low
- China is cautiously optimistic



Source: Business Sweden Analysis, Nielsen, McKinsey, BCG, Forbes, Kantar, S&P *Average amongst largest economies

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5

Asia's supply chains begins to take a significant toll due to drop in global demand, production slowly restarts in Europe and peak not yet reached in Americas

REGIONAL OVERVIEW

Americas

- US estimates for total fatalities due to COVID-19 have increased by 50% since last month, to 100 000. US is considered to not yet have reached its peak, but rates are slowing
- More than 30 American states have started easing restrictions in some form, either by opening public spaces or allowing businesses to restart. NY is however not yet ready to open
- Canada has entered recession, most provinces begin to re-open this week
- Reactivation of manufacturing and construction sectors across LatAm, despite peak of Covid-19 cases in Brazil. Political instability in Brazil continues, while inflation jumps in Chile

EMEA

- Falling infection and fatality rates in Germany and France, while UK has not yet reached peak and Russia's numbers rise
- Manufacturing and construction sector will reopen entirely in Italy this week, along with the gradual re-opening of production across Europe. Sites to comply with strict safety measures
- WHO partners with EIB to support healthcare sector's infrastructure, funding and supply chain
- As of last week, African countries spent more on debt than on healthcare putting the continent in a vulnerable position for a potential breakout

Asia-Pacific

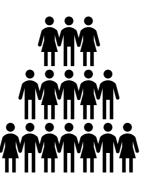
- Indonesia, Japan and India stand out with increasing infections & fatalities
- Extensive low production reported across SEA and in South Korea, due to weak purchase order, triggering factory shutdowns and job-shedding
- China saw 85 mn domestic tourists the first half of Labor-Day-holidays.
- Ease of lookdown measures in Thailand and Vietnam this week and Australia next week. On Monday, most of Vietnam's students returned to school after 3 months.
- India and Japan extend nationwide lockdown (until 17 & 31 May).
 However, India to allow relaxations in lower-risk areas. All workers required to use a contact tracing app.



Governments around the world have deployed extraordinary policy measures to save lives and protect livelihoods in the worst economic downturn since the Great Depression

KRISTALINA GEORGIEVA - MD IMF

World moves into its 5th month of COVID-19, as the economic and social costs continue to add up



238,628

Total fatalities

8,657

Fatalities last 24 hours



93%

Of global fatalities have occurred in Europe or Americas



-40%

Forecasted drop of global FDI flows during 2020-2021



436m

Estimated number of enterprises at risk of severe decline in economic output



>**\$12** Tn

Expected lendamount by nations to mitigate the economic impact

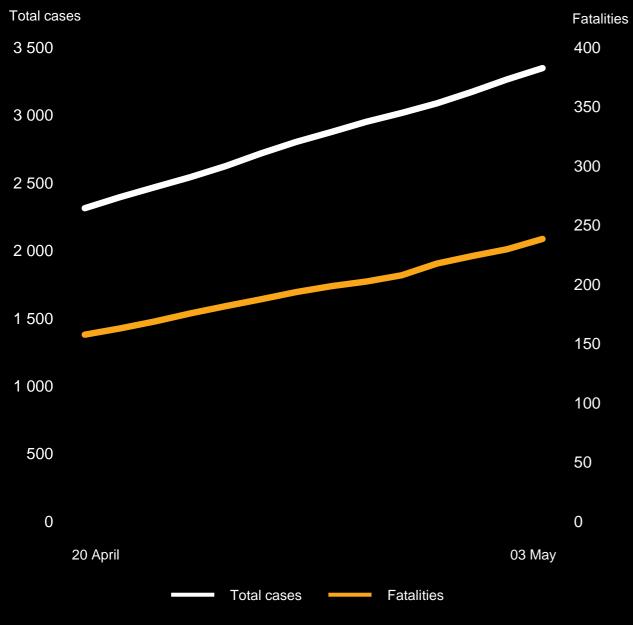


>30m

Workers in Europe's 5 biggest economies that have applied for state wage support

Source: WHO, EIU, Fed, WTO, S&P Global, UNCTAD, ILO, FT

2-WEEK DEVELOPMENT OF VIRUS SPREAD Thousands



Fatalities continue to increase, mainly in Americas, as global peak remains distant

DEVELOPMENT IN THE LARGEST ECONOMIES

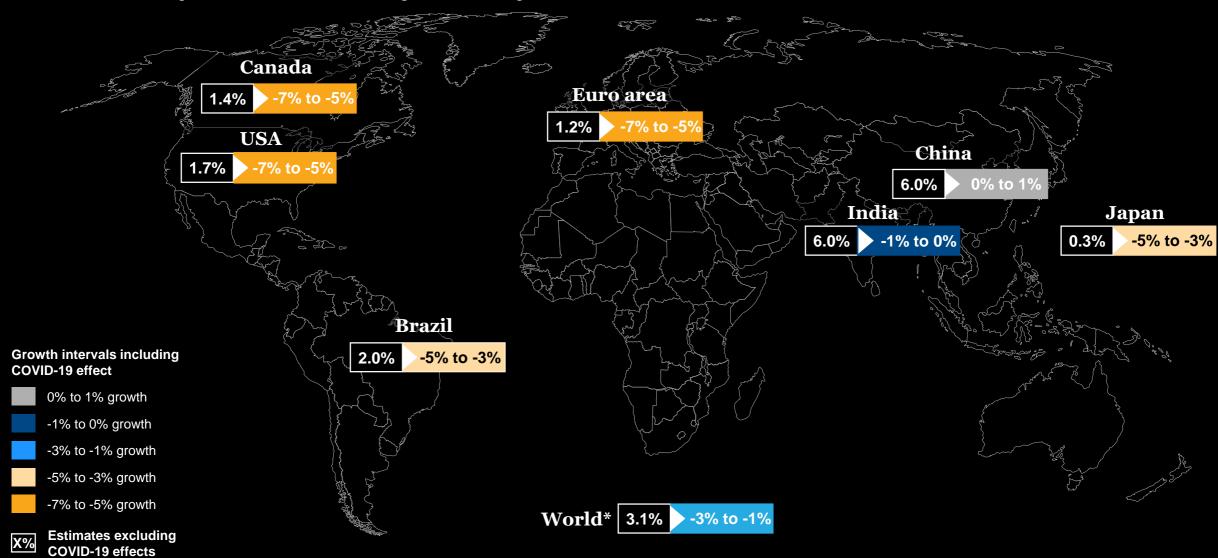
Top 10 economies

| | Confirmed cases | Cases/ Million | Fatalities | Fatalities/ Million | Fatalities 10-day trend % growth | Comment |
|--------|-----------------|-------------------|------------|------------------------|--|--|
| USA | 1 093 880 | 3 324 | 62 406 | 190 | 9% | Daily fatalities more than doubled last week |
| China | 84 393 | 59 | 4 643 | 3 | 0% | Only 1 death reported in last 10 days |
| Japan | 14 839 | 117 | 492 | 4 | 3% | 2-digit fatalities, trend slowly increasing |
| German | y 162 496 | 1 946 | 6 649 | 80 | 12% | Fatalities down and now in 2-digit range |
| UK | 182 264 | 2 699 | 28 131 | 417 | 0% | Daily fatalities still in 3-digit range |
| India | 39 980 | 29 | 1 301 | 1 | 9% | Fatalities per day still in low 2-digit range |
| France | 129 458 | 1 988 | 24 724 | 380 | 12% | Daily fatalities down by half last 10 days |
| Italy | 209 328 | 3 457 | 28 710 | 474 | 0% | After decrease, reported fatalities increase last days |
| Brazil | 91 589 | 434 | 6 329 | 30 | 11% | 3-digit fatalities and increasing |
| Canada | 55 572 | 1 485 | 3 446 | 92 | 4% | 3-digit fatalities and increasing |

Sharp economic contraction which is particularly severe in North America and Europe

COVID-19 ECONOMIC EFFECT PER MARKET

Real GDP estimated growth rates 2020 excluding and including Covid-19 effects



Source: Business Sweden Analyst Team *Purchasing power adjusted GDP

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Manufacturing companies gradually re-open production facilities in Northern Europe when countries implement lock-down exit strategies

| COUNTRY | Y HEALT | THCARE | IMPACT | | ECONOMIC ACTIVITY & POLICIES | | | | | | | COMMENTS |
|---------|--------------------|---------------------------------|-------------------------|--|---|---|-----------------------------|---|--------------|------------------|------------|--|
| | Fatalitie Total | /million | 10-day tren % growth | Hospital Beds* ad In-patient /000' pop. | Economic Activity 0-100% | 2. Lay-offs and unemployment rate | Societal impact Level | | Public | & logis Cargo | 0 | |
| Sweden | 2669 | 265, | 9 17% | 2,17 | | 60+ bn USD package of which 50 bn from the central bank is in no interest loans Roughly 70,000 lay-offs since 1 March. Unemployment rate at 8.1% Most production facilities are reopened on a smaller scale. Slowdowns reported National Institute for Economic research revised GDP drop from -4 to -7% for 2020 | MED | X | Ø 6 | |) | Non-EEA citizens entry ban extended until 15 May |
| Denmark | 475 | 82,3 | 5% | 2,4 | | 56 bn USD to companies and workforce. Added auditors to help companies apply Gross unemployment at 182,975, highest since 2017 (51,360 more since 9 March) Some production facilities slowly rehiring despite major supply chain disruptions Denmark's central bank estimates growth in 2020 to be between -3 and -10% | HIGH | × | 0 | |) | Phase 2 of the gradual reopen scheduled for 10 May |
| Norway | 204 | 37,9 | 100% | 3,5 | | Stimuli packages of >30 bn USD in total (e.g. credit guarantees & loans for business) Overall 10.2% unemployed (28.1% within tourism and transport) Production in oil and gas industry expected to decrease during 2020 Mainland GDP projected to decline by 6.3 % in 2020 | HIGH | 0 | 0 | |) Ø | Events with up 50 people to be allowed from 7 May |
| Finland | 220 | 39,8 | -24% | 2,9 | - | 1. 16.3 bn USD in total (guarantees and loans), 1.6 bn USD direct business subsidies 2. ~20,000 unemployed due to COVID-19, lay-offs threatening ~600,000 persons 3. Reported slowdowns due to weakening demand or supply chain issues 4. Expected to drop 5-13% depending on i.a. restrictions, aid measures and exports | VERY HIGH | X | 0 | |) | Schools move back to class- room teaching on 14 May |
| UK | 28131 | 416 | 3,6 0% | 2,5 | | 432 bn USD in financial measures for the economy, including loans to companies OBR predicts that unemployment will rise to 10% of the working population Some manufacturers to restart production with new guidelines on physical distance The Chancellor projects the economy to shrink by 35% during April to June quarter | VERY HIGH | 0 | 0 | 000 | | Lockdown unti 7 May, exit strategy deliver this week |
| Latvia | 16 | 8,4 | 0% | 5,56 | | ~4 bn USD in total (support instruments to companies and benefits to employees) Finance Ministry forecasts average unemployment 2020 to reach ~11% Reported slowdowns due to weakening demand or supply chain issues, but no stops Bank of Latvia forecasts ~6.5%, Fin.Min 7-8%, and IMF ~8.6% drop in GDP 2020 | VERY HIGH | × | 8 | |) Ø | Emergency sit. till 12 May, the exit-strategy is being prepared |
| | | sitive past 10 gnant past 10 | | HIGH pharma | imposed, only gro | meetings <10 Public meetings restricted to <500 | nality | 0 | Open Redu | | 1 | Recent key update |
| | | gative past 10 | | Public n | hools and stores neetings restricted | OW 1 | | X | Close | | | |

Source: WHO, SVD, NHO (NO), NAV (NO), Regjeringen.no (NO), toll.no (NO), MEAE (FI), EK (FI), Ministry of Transport and Communications (FI), Central Bank and Finance Ministry of Latvia, Danmarks Nationalbank, (D) Finansministeriet (D), Sundhedsstyrelsen (D), The Swedish Government, The Swedish Public Employment Service, The National Institute for Economic Research (SE), The Swedish Public Health Authority, Obr.uk (UK) * Private and public hospital beds not including makeshift beds set-up for Covid-19

Southern and Central Europe are gradually resuming production as many restriction measures are lifting this week

| | COUNTRY | HEALT | HCARI | E IMPACT | | ECONOMIC ACTIVITY & POLICIES | | | | | | |
|-------------|------------------|-----------------|---------|-------------------------|---|--------------------------------|---|-----------------------------|---|---|--|--|
| | | Fatalitie Total | | 10-day tren % growth | Hospital Beds* d In-patient /000' pop. | Economic Activity 0-100% | 1. Stimulus packages 2. Lay-offs and unemployment rate 3. Production stops 4. Economic forecast | Societal impact Level | Transport & logistics Intl Public Cargo The public Cargo | | | |
| | Germany | 6649 | 79,6 | 12% | 7,9 | - | >820 bn USD earmarked for COVID-fallout No official number released, unemployment rate said to rise from 5.0 to 5.9% Production gradually resuming in the automotive industry GDP expected to shrink by 1.5 to 6.0% in 2020 according to German think tank | VERY HIGH | 00000 | Contact restrictions lifted in selected states | | |
| | Nether- lands | 4987 | 291,7 | 3% | 3,16 | | Gov ensures 90% payment of wages, including pensions and holidays No reports of major lay-offs The vehicle industry (Scania, Vredestein) has started production again gradually. GDP is expected to shrink by 7.5% in 2020 according to IMF | HIGH | 00000 | Lockdown and contact restrictions until 20 May | | |
| | Belgium | 7765 | 672, | 13% | 5,56 | | 70% payment of wages for workers in partial unemployment under force majeure No reports of major lay-offs The car industry (Volvo, Audi) has started up their production again. Belgium expects an economic contraction by 6,9% GDP in 2020 according to IMF | VERY HIGH | 000000 | First lifting of restrictions on 4 th of May | | |
| + | Switzer- land | 1466 | 170,6 | 5% | 4,46 | | ~40 bn USD in economic support measures (additional measures expected) Unemployment rate expected to rise to 7% Swiss production reduced by 25% GDP expected to shrink by 4.6% in 2020 according to UBS | VERY HIGH | | Extensive lifting of measures on 11 May | | |
| | France | 2472 | 379,6 | 12% | 6,09 | | 329 bn USD of state backed corporate loans, 26 bn USD of unemployment benefits More than 11.3 mn employees in over 890,000 companies are short-time working Overall production at 56%: industry, automotive & construction most affected The French government predicts a negative annual GDP growth of -8 % in 2020 | VERY HIGH | 00000 | Lockdown until 11 May | | |
| | Italy | 2871 | 0 474,2 | 0% | 3,15 | | 435 bn USD released for businesses to ensure liquidity and boost exports Prohibited from lay-offs for economic reasons until 18 May, expected extension Reopening of production from 4 May Italy's GDP is expected to fall to -7% from previous 0.4% for 2020 | VERY HIGH | 000000 | Production activities restart on 4 May | | |
| <u>(Ā</u>) | Spain | 25100 | 537,1 | -5% | 2,96 | | 1. 220 bn USD stimulus package announced to at risk businesses 2. 562,900 on layoffs. Unemployment to rise from 14.4% to 20.8% 3. Industry & small business which can take appointments are active again 4. GDP fell 5.2% in the firster quarter of 2020, predicted to fall -8% by the end of year | VERY HIGH | 80000 | State of alarm until 9 May | | |

Source: BMWi; Spiegel, IAB, Ndr, Sachverständigenrat Wirtschaft; Le Figaro, France 24, Europe 1, Reuters, Italian Government, Ministry of Health, The Economist, El País, Spanish Government, IMF

Region is still heavily impacted: Production is limited as several countries plan gradual opening, major production plants start gradual reopening in Poland

| COUNTRY | HEALT | HCARE | E IMPACT | | ECONOMIC ACTIVITY & POLICIES | | | | | |
|-------------------|--------------------|--------------|-------------------------|--|---|--|-----------------------------|---|--|--|
| | Fatalitie Total | | 10-day tren % growth | Hospital Beds* Id In-patient /000' pop. | Economic Activity 0-100% | 1. Stimulus packages 2. Lay-offs and unemployment rate 3. Production stops 4. Economic forecast | Societal impact Level | Transport & logistics Intl Public Cargo | | |
| Russia | 1280 | 8,8 | 0% | 7,91 | | 5.3 bn USD additional support in loans at a reduced rate of no more than 5% Polls show 25% of companies have put workers on unpaid leave since lockdown AutoVAZ will stop its production from 29 April to 17 May 2020 Rating agency Moody's expects Russian GDP to decrease by 5.5% in 2020 | VERY HIGH | 889090 | National "non- working" month extended through May 11 | |
| Czech Republic | 245 | 22,9 | 6% | 6,54 | | 1. 1.6 bn USD cash loan to firms; additional support packages exp. to be introduced 2. New contracts are on hold, unemployment rate expected to grow from 2.2 to 3.3 % 3. Gradual opening of businesses each week until 8 June, approx. 50 % open now 4. Ministry of Finance expects GDP to drop by 5.6 % in 2020 and grow by 3.1 % in 2021 | VERY HIGH | 00000 | State of Emergency planned until 25 May | |
| Austria | 596 | 66 | 6,6 | 7,24 | | 1. 41 bn USD to support companies e.g. short-time work permit (85-90% salary) 2. ~230,000 people laid off; 608,000 unemployed in total (highest since 1946) 3. Gastronomy, tourism, automotive and aviation have all stopped 4. Economy to shrink from 1.7% to -5 or -7.5% (2020) | VERY HIGH | 30000 | Vienna Airport offers Covid-19 tests to ease travel ban to AT | |
| * Turkey | 3336 | 40,0 | 0 -4% | 2,77 | | First economic package. 15 bn USD – additional support 15bn, total ~30bn USD Number of applications for gov. aid package: 200,000 companies ~2 mn employees Production capacity utilization to 2008 low levels as of April 2020 (60%) Expected to shrink 5% in 2020 | VERY HIGH | 800000 | National curfew in largest 30 cities on week- ends | |
| Hungary | 340 | 35,1 | 16% | 7,07 | | 4 bn USD put in to economic protection fund, 1.1 bn USD in new tax reliefs Unemployment rate before corona outbreak 3.5%, no estimates of additional impact Automotive production is halted GDP forecast has been revised from 4.0% to 1.1% in 2020 | VERY HIGH | 20000 | Curfew lifted on countryside but remains in Budapest & Pécs | |
| Poland | 664 | 17,5 | -8% | 6,64 | | 77 bn USD to support companies and secure jobs Unemployment rate expected by the gov. to grow from 5.5% to ~9-10% in Q4 2020 Multiple sectors affected, major production plants start the gradual reopening The government expects that GDP growth in 2020 might be negative | VERY HIGH | 00000 | 4-step plan of "unfreezing" the economy announced | |
| → | CAGR pos CAGR stag | gnant past ' | 10 days | pharma Most sc | imposed, only gr cies open. Public hools and stores neetings restricte | Public meetings restricted to <500 Rock Sclosed. Most schools, stores open. | onality | Open Reduced Closed | Recent key updates | |

Source: WHO, SVD, Local Governments and Authorities, Business Sweden local offices, * Private and public hospital beds not including makeshift beds set-up for Covid-19

Sweden: Government proposes new financial support package for lost sales, most production facilities are reopened however at record low levels

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand Production facilities in the car Travel restrictions disrupt Substantial drop in demand, international and domestic especially for the service industry reopened on a smaller scale. Other commercial flights and retail industry industries still report Derogation from driving and rest Home deliveries increased Situation slowdowns times for road transports mitigate with almost 50% in March the risk of disrupted supply chains • Economic activity in the compared to previous year Swedish manufacturing industry at record low levels Stress on last mile delivery No shutdowns or curfews, Potential disruption for Impact for sub-suppliers still some revenue streams companies in Sweden for retailers

MEASURES AND SENTIMENTS

Policies & stimulus packages



- The Government presents a new proposal to financially support businesses that lost more than 30% of sales. The support package adds up to 4 bn USD and is limited to 15 m USD per company
- Job retention scheme available, possibility to postpone tax payments for one year and reduced employer fees for up to 30 employees
- Temporary discount for fixed rental costs in vulnerable sectors now available



Reactions

- The Swedish Public Employment Service fears that more than 200,000 people risk long-term unemployment
- 3.5 companies filed for bankruptcy per day in April, compared to 1.2 last year
- 300,000 employees in Sweden are now included in the job retention scheme



Few restrictions and forced shutdowns

• The Swedish strategy is to keep the economy active by focusing on appeals to common sense and social distancing, rather than restrictions and curfews

CALL TO ACTION

- Stay updated on the Governments' new proposal to support businesses for lost sales
- Keep track on available support by reaching out to the Swedish Agency for Economic and Regional Growth and the Swedish Tax Agency

LINK TO GENERAL UPDATES

https://www.government.se/government-policy/the-governments-work-in-response-to-the-virus-responsible-for-covid-19/

5-day fatality trend Daily reported fatalities 124 81 107 16 Main affected areas Infections Work from home Further questions? cecilia.leiram@ business-sweden.se

Source: The National Institute for Economic Research, Regeringen.se, Swedavia, Transportstyrelsen, Svensk Handel, The Swedish Public Employment Service, The Swedish Public Health Authority, UC, The Swedish Export Credit Agency

United Kingdom: Manufacturers set to gradually reopen production and government launches new scheme to make funds available as quickly as possible

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand Several manufacturers set to • International and domestic cargo Reduced demand gradually restart production operating normally except delays throughout supply chains - with new guidelines on • Some airports closed to • Purchasing managers' index physical distance commercial and private flights for April suggest that Situation Lockdown expected to end manufacturing sector is hit Significant travel disruptions with a sector-by-sector plan less severely than services to/from and within the UK Manufacturing output Some food suppliers report Foreign Office advises against all reported record low in April 500% increased production non-essential travel Possible upswing in activities Monitor factors of regional Impact for Movement of non essential goods could face delays - reconfigure demand - sales, substitutes, Swedish • Check status and operational transportation flows if needed pricing, marketing etc. companies compliance of suppliers **MEASURES AND SENTIMENTS** Policies & stimulus packages • 432 bn USD package - 407 bn USD in loans, equivalent to 15% of UK GDP

LINK TO GENERAL UPDATES

CALL TO ACTION

Develop progressive plans to accelerate by continuously monitor governmental guidelines regarding relaxing measures and industries gradually reopening

Investigate possibilities of support and reach out to relevant agencies for available financial aid - all companies registered in the UK are eligible to apply

www.gov.uk/coronavirus www.england.nhs.uk/coronavirus

5-day fatality trend Daily reported fatalities 4419 Main affected areas Infections Curfews Further questions? Amanda.Hallberg@

business-sweden.se



- Job Retention Scheme (80% of wages, up to 3,083 USD) appears to be working as ONS April survey shows 24% of operating businesses have furloughed employees and only 0.4% have laid off workers
- Self-employed Scheme (80% of average monthly profits for the past three years, up to 3.083 USD)

Reactions



- UK car production resumed today Rolls-Royce and Bentley leading the way in restarting the industry
- Make UK reports that 50% of UK fashion and textile manufacturers have seen an increase in new business due to the industry's supply chain issues – mainly from factories being shut in China
- PM set to deliver lockdown exit strategy this week some primary school pupils may return on 1 June

Treasury rolls out new scheme of 'bounce back loans' for smaller businesses



- The existing Coronavirus Business Interruption Loan Scheme (CBILS) provides loans of up to 6.2 mn USD
- This Monday, Treasury announced a new scheme with 'bounce back loans' of up to 62,000 USD easier application than CBILS, the loan is 100% guaranteed and funds should be available within days
- Companies registered in the UK are eligible to apply for these loans independent of ultimate owner

Source: Bloomberg; UK Government; HM Revenue & Customs; BBC: The Telegraph; PWC; Make it British; Society of Motor Manufacturers and Traders, ONS

■ Italy: The country starts to emerge from Europe's longest nationwide lockdown as restrictions are lifted and production restarts on 4 May

Economic activity BUSINESS OPERATIONS IMPACT Supply - Production Logistics - Transportation Customer demand • Industrial production can Travel restrictions to/from and • Basic goods and medical within Italy items in high demand restart on 4 May • Strict safety measures applies • Transport of all goods is • A drop in consumption of Situation to all activities guaranteed almost 92 bn USD (-8% compared to 2019) is • No restrictions on the transit. estimated for 2020 loading and unloading of goods Drivers of companies not Expect delays in delivery Expect an upswing as Impact for production is resumed registered in Italy need to fill a times for e-commerce Swedish self-declaration form (valid 72h) Increased costs for safety companies upon entry in Italy measures

CALL TO ACTION

Take into account increased costs to adapt new safety protocols required to resume activity (e.g. protective equipment, health surveillance etc.)

Stay updated on the measures included in the "May Decree", expected to be signed during first week of May, and potential impact for businesses (i.e.

LINK TO GENERAL UPDATES

http://www.salute.gov.it/nuovocoronavirus

extended prohibition of layoffs etc.)

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- Nationwide curfew and lockdown restrictions are eased starting 4 May, allowing people to spend time outside, visit relatives within the same region etc.
- Several tax and legal measures to support employment introduced on 17 March ("Cura Italia Decree"), an economic decree extending such measures is expected beginning of May
- $\bullet \quad \text{435 bn USD released on 6 April to provide companies with credit, support for liquidity and exports }$



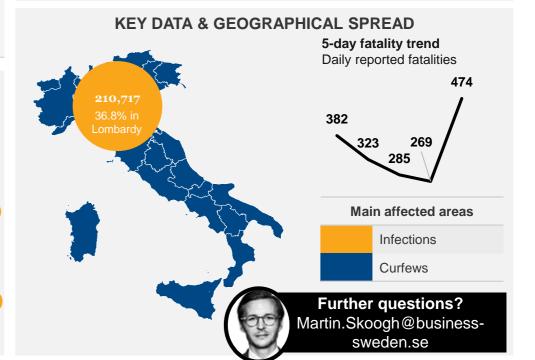
Reactions

Concerns expressed related to the fact that the vast majority of the 4.4 million people returning to work
as production activities are resumed, are in the Northern part of the country – if infections start rising
then activities may have to close down again



Draft of the "May Decree"

- The government is expected to sign the "May Decree", an extension of the economic support measures for families, workers and businesses introduced in March, by the end of this week
- The decree is expected to extend the prohibition from lay-offs for another 3 months (from 18 May), introduce an emergency income up to 875 USD and increase the bonus for self-employed



Source: WHO, Financial Times, Italian Government, Ministry of Health, Reuters, Conftrasporto, Agenzia Ansa, INPS, ISTAT, Confcommercio, Corriere della Sera

France: The government has presented its plan for ease of lockdown measures, industrial production and most retail activities will reopen 11 May

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand • Industrial production is still at • Food transports remain stable Household consumption very low levels (56-57% on although under continuously has fallen by 18% average), however activities will be high pressure Food and entertainment able to re-escalate from 11 May Situation No massive truck driver duty such as television. withdrawal to date streaming and videogames are highly prioritized. Ecommerce remains strong Upswing in activities can be seen • No major changes, there is Expect delays in delivery Impact for even before 11 May, as businesses however risk of transport time for e-commerce Swedish expect reopening of the country disruption companies

CALL TO ACTION

- Keep informed on the government's plan for reopening and be aware that the restrictions may vary for different regions and sectors
- Distance work will still be the norm in the near future due to restrictive safety measures. Expect a gradual return to normal and, for many companies, a return to physical offices in September

LINK TO GENERAL UPDATES

https://www.economie.gouv.fr/coronavirus-soutienentreprises#

KEY DATA & GEOGRAPHICAL SPREAD

* Data from hospitalized patients

5-day fatality trend Daily reported fatalities

Main affected areas Infections*

Curfews

Further questions? annika.stal@business -sweden.se

MEASURES AND SENTIMENTS

Policies & Stimulus packages

- The government has presented its plan for gradual reopening after 11 May. On 7 May they will present which regions will need to have a slower opening ("red zones")
- 329 bn USD to enable state backed loans to companies in need of financing
- 26 bn USD to finance 84% of short-time employees' salary

Reactions



- GDP fell by 5.8% during the first quarter 2020 and the Consumer Price Index has only grown by 0.4% over the last year. French companies' investments have fallen by 11.8%
- The government will gradually reduce their financing for short-time salaries from 1 June
- Renault has received a state backed loan of 5.5 bn USD. Peugeot plans for the reopening of their dealerships on 11 May, and then for a gradual restart of production

Ground sentiment

- While the great majority of production and retail activities will be allowed to reopen from 11 May, they will need to follow a strict safety protocol that has been presented by the government
- Working from home will still be the norm in the coming weeks, especially in the Paris region

Source: Francetvinfo, Le Parisien, BFMTV, L'Internaute, Le Point, RTL, Les Echos *Data for confirmed cases only includes hospitalized patients

Spain: The government continues to gradually allow businesses to re-open, under strict measures - following the new four phase de-escalation plan

BUSINESS OPERATIONS IMPACT Economic activity **Supply - Production Logistics - Transportation Customer demand** • Industry* & small businesses Airports, ports, warehouses and Basic goods, medical items which can take appointments carriers for transport of goods are and sales via e-commerce in high demand are allowed to operate but operational need to follow strict hygiene DHL ES confirms that all regular • -50% consumption drop Situation regulations Spanish consignors/consignees are since 14 March Employees need to apply • Amazon creates 1,500 new Closed border for all non-citizens max, level of ind, protection jobs across logistic chain until at least 15 May Make sure to follow hygienic No major changes, but expect Expect delays in delivery Impact for Swedish regulations measures congestions and minor delays at the times for e-commerce Spanish-French border companies

LINK TO GENERAL UPDATES

will enter around mid June if everything goes as planned

CALL TO ACTIONPrepare to continue working from home until at least phase 3 which Spain

Stay updated on the progress of further de-escalation measures taking place on 11 May. Be aware that minimum duration of each phase is 2 weeks and

may vary deepening on region and with potential reinforcements if needed

https://www.mscbs.gob.es/profesionales/saludPublica/cca yes/alertasActual/nCov-China/home.htm

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- The government has launched a 4-phase (phase 0, 1, 2, 3) de-escalation plan with a minimum duration of 2 weeks for each phase. The re-opening process is estimated to take six to eight weeks
- As of 4 May Formentera (Balearic Islands), La Gomera, El and La Graciosa (Canary Islands) are entering phase 1 allowing hotels to open and restaurants & cafés to operate at a 30% capacity
- A hygiene check list has been published by the Government for companies to follow
- 220 bn USD governmental stimulus package to businesses at risk. Several tax reliefs offered to SMEs and self-employed, while filing for temporary layoffs (ERTE) has been made more flexible

Reactions

- Unemployment rate rising to 14.4% and is expected to rise to over 20% for the forth time in modern Spanish history
- Worst affected sectors are trade, transportation and hostelry, which fell -10.9% in the first quarter



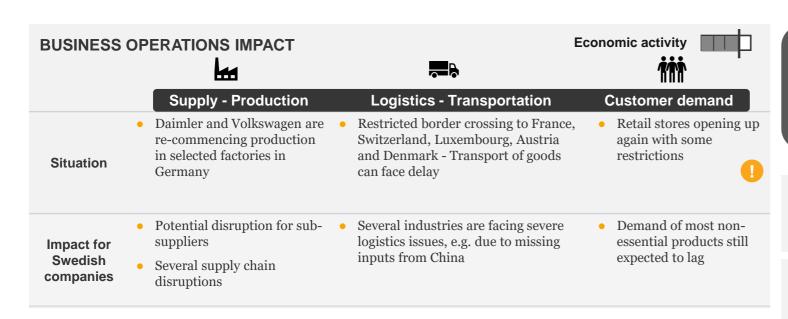
Ground sentiment

• Citizens in all parts of Spain are now allowed to go outside. Further de-escalations of restrictions will take place in the 4-phase plan, but with no set dates to be able to adjust to the situation

5-day fatality trend Daily reported fatalities 632 453 268 281 276 Main affected areas Infections Curfews Further questions? Malin.Backman@business-sweden.se

Source: Spanish Government, Ministry of Health, World Barometer, European Union, Mobility & Transport, El País, El Confidential, Cinco días, El Periódico * Construction & factory workers, energy & oil refinery, farmers, medical centres, opticians, cleaning, security companies, kiosks, animal food shops and so forth

Germany: Selected automotive factories and retail stores are re-opening however reports show significant drop in consumer confidence



CALL TO ACTION

- Plan for easing of restrictions and know what that means for your industry. Be prepared to start up again depending on region
- Stay up to date on different possibilities for financial aid during temporary decline in working time

LINK TO GENERAL UPDATES

www.bundesgesundheitsministerium.de/coronavirus

5-day fatality trend Daily reported fatalities 287 202 173 Main affected areas Infections Curfews Further questions? Johan.Holmlund@business -sweden.se

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- 820 bn USD earmarked for COVID-fallout. Includes increase in healthcare spending (+3.3 bn USD) to double number of intensive care beds. Additional 10 bn USD on the way
- Government makes use of mandatory face masks in public transport and shops. Exact requirements vary by state

Reactions



- Automotive industry urges government for car purchase subsidies
- Aid deal between government and Lufthansa expected to close soon
- Over 725,000 companies have filed for Kurzarbeit

Ground Sentiment

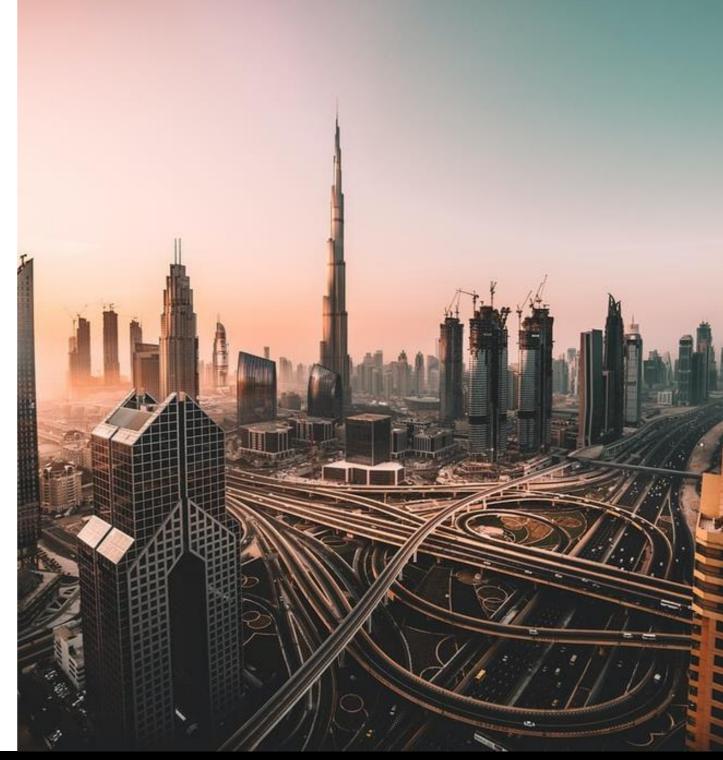
- Consumer appetite indicator at historic low, even as shops reopen
- Study shows significant drop in consumer confidence due to drops in income and fear of job loss

1

Source: Reuters, Bollore Logistics, Lufthansa Group; Handelsblatt, Ifo: Tagesschau; Statista

Agenda

- Weekly feature: Digital consumer trends
- Global dashboard
- Europe overview
- Middle East & Africa overview
- Asia-Pacific overview
- Americas overview
- Recommendations & support



Middle-East still imposes curfews and measures whilst also hoping to spur economy during Ramadan, South Africa also sees ease of some restrictions

| | COUNTRY | HEALT | HCARE | E IMPACT | | ECONOMIC ACTIVITY & POLICIES | | | | | | | |
|-------------|-----------------|------------------------------|-------------|-----------------------------------|---|---|---|--------------------------|---|--|--|--|--|
| | | Fatalitie Total | | 10-day tren | Hospital Beds* d In-patient /000' pop. | Economic Activity 0-100% | 1. Stimulus packages 2. Lay-offs and unemployment rate impact Intl Pub. 3. Production stops 4. Economic forecast | rt & logistics lic Cargo | | | | | |
| E | UAE | 119 | 12, | 2 8% | 1,42 | | ~70 bn USD federal for SMEs and banks. Dubai & Abu Dhabi also separate packages Many people on unpaid leave, tourism hit hardest. Gov. working to minimize layoffs Construction, oil and gas still active. ADNOC recently cancelled a new gas project Projected -3.5%. COVID-19, oil prices, Expo postponement high impact | 0000 | Commercial at 30% capacity, Expo postponed until 2021 | | | | |
| 登 認例 | KSA | 176 | 5,1 | 0% | 2,22 | | Stimulus packages totaling ~45 bn USD, aimed at alleviating financial burdens Gov. pay 60% of Saudi's salaries. Private sector allowed to cut wages and hours Oil output to be reduced from 1 May, but production still expected to continue Projected -5% 2020, revised down from +1%. Covid-19 and oil price double impact | 0000 | Less curfew (16 hrs only) in most cities, Makkah still locked down | | | | |
| | Kenya | 22 | 0,4 | 100% Reporting 1-digit fatalities | 0,79 | | Gov. has introduced tax reductions, Kenya receives 50 mn USD from World Bank Stringent measures put in place to protect workers from layoffs Serena hotels shut down until 15 June, 2020; Govt starts distribution of relief food Projected GDP growth decline from 5.2% to 1.9% | 0000 | EquaLife capital offers relief fund for companies seeking capital | | | | |
| * | Morocco | 173 | 4,7 | 11% | 1,12 | | Govt. draws on funds available to fight virus, grants offered to vulnerable families No layoffs in Tunisian private sector due to agreement between union and industry Car producers Renault and PSA (Peugeot) halt production GDP growth is expected to be revised down from 3.5% to 2.0% | 0000 | Curfew imposed until 25 May | | | | |
| | South Africa | 123 | 2,1 | 4% | 1,98 | | Government has set up TERS* and NDB** to support employers and employees Currently looking at scenario of 1 mn layoffs Car producer Ford halts production, Mines allowed to operate 50% capacity Projected GDP growth to decline from 0.8% to -2.1% | 0000 | Government eases some lockdown restrictions | | | | |
| | = | CAGR posi CAGR stag CAGR neg | nant past 1 | 10 days | IGH pharma Most so | imposed, only gracies open. Public chools and stores neetings restricte | remeetings <10 Public meetings restricted to <500 Closed. Most schools, stores open. | duced | Recent key updates | | | | |

Sources: WHO, SVD, DHL, Airgarconews, Cytonn Report, Marxist.com – Morocco, IMF, City Press South Africa, Kenya Broadcasting Corporation, EMIR, Gulf News, Bloomberg, Reuters, Khaleej Times, Oxford Economics, Economist, Covid-19 updates SG – Kenya, The Guardian, Reuters, Business Sweden * TERS – Temporary Relief Scheme services, **NDB – National Disaster Benefit applies to employers, *** CBR – Central Bank Rate, ***CRR – Cash Reserve Ratio

■ UAE: Eased daytime restrictions in conjunction with Ramadan, commercial activities re-opened to 30% capacity, continued lower economic activity overall

Economic activity BUSINESS OPERATIONS IMPACT Supply - Production Logistics - Transportation Customer demand Oil and gas active, but Cargo and logistics operating but Basic goods and medical expect reduced output expect delays and less activity items in high demand • Significant decline in • Current projects being • Public transportation now operational again with lower overall consumer demand **Situation** completed, some planned projects postponed due to closures of malls capacity and social distancing Expo 2020 officially Movement of workers between Commercial activities Emirates now allowed again postponed to 2021 operating at 30% capacity • Need to have a proactive approach to PMI for non-oil sector in Reduced overall consumer Impact for the UAE reaches record low hedge for supply chain disruptions demand, but increase in **Swedish** 45.2 in March e-commerce companies

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- Government support from the UAE central bank totaling 70 bn USD which includes reduction of cash reserve requirements, funds available at zero cost and capital buffer
- Emaar Malls has announced waivers on rent and service charges for period 24 March 27 April
 for stored forced to close during lockdown, and also 70% discount on chilled water charges
- Dubai South free zone introduced stimulus package which includes up to 25% reduction on license fee renewals, waivers of penalties on late renewals and possibility of lease deferral up to 6 months



Reactions

- Re-opening of commercial activities is part of a 4-step plan to re-open Dubai, restricted to 30% capacity, mandatory sanitation, mandatory to wear face masks and time limit on visits to malls
- Sheikh Mohammed (Ruler of Dubai) announced the need to develop a strategy for life after the pandemic, to be developed jointly by ministers, members of the executive council and experts



Ground sentiment

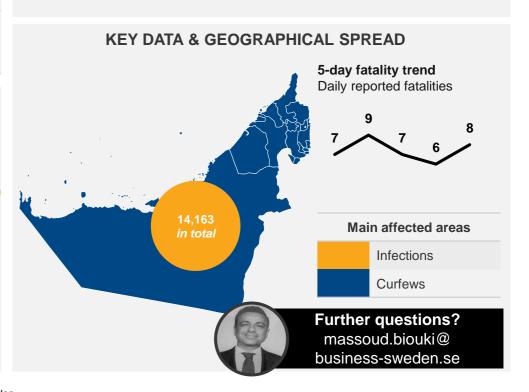
Positive reactions to easing of daytime movement during Ramadan

CALL TO ACTION

- Check status of your partners to what extent they are still operational
- Keep up to date with different information and restrictions for different Emirates and different geographical areas, such as free zones
- Ensure correct information and compliance with laws when moving

LINK TO GENERAL UPDATES

https://doh.gov.ae/covid-19



Source: WHO, Financial Times, Reuters, Gulf News, Khaleej Times, DP World, UAE Central Bank, Arab Weekly, Bloomberg, Oxford Economics, EMIR, Business Sweden

Saudi Arabia: Restrictions eased in most cities except Makkah during Ramadan, lockdown of an industrial area in Dammam, low economic activity

Economic activity BUSINESS OPERATIONS IMPACT Supply - Production Logistics - Transportation Customer demand Oil prices remain low. Cargo and logistics operating Basic goods and medical future uncertain, despite normally except delays, transport of items in high demand agreed production cuts, due all goods is guaranteed • Significant decline in to uncertain future demand Suspension of all public transport overall consumer demand Situation Saudi Aramco announced due to closing of malls, and international flights reducing investments from stores and commercial Movement between regions still ~35 bn USD to ~25 bn USD suspended despite eased curfews activities • Need for more proactive approach to Impact on gov. revenues, Impact for hedge for disruptions; already output cuts likely not **Swedish** enough to curb low prices complicated customs procedures companies

CALL TO ACTION

- Assess impact of updated curfew restrictions on local operations
- Expect long lead times when engaging with governmental entities
- Review supply chains and prepare for potential delays in shipments

LINK TO GENERAL UPDATES

https://covid19.moh.gov.sa

5-day fatality trend Daily reported fatalities Name of the second state of the second

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- Economic stimulus packages totaling 32 bn USD aimed primarily at SMEs announced by the gov.
- Additional stimulus package of ~13 bn USD announced for the private sector, to support companies to handle outstanding payments and liquidity issues
- Private companies allowed to reduce working hours and salaries (by maximum 40%) during next 6 months only, then full salaries must be reintroduced. Contracts not to be ended during this period



Reactions

- An industrial area in Dammam locked down preventing entry and exit until further notice
- 24-hour restrictions eased in most cities except Makkah, curfew between 5:00 PM and 9:00 AM
- Flights, public transport still suspended, and public gatherings of more than 5 people still banned
- Certain commercial establishments (wholesale, malls, etc) allowed to open under restrictions

Ground sentiment

• Positive reactions to easing of daytime movement during Ramadan

Source: WHO, Financial Times, Gulf News, Khaleej Times, Arab Weekly, Arab News, Bloomberg, Reuters, Business Sweden, Gulf Business

South Africa: 1,5 million South Africans expected to return back to work, as government eases lockdown restrictions within certain sectors

Economic activity BUSINESS OPERATIONS IMPACT Supply - Production Logistics - Transportation Customer demand • Supply chain improvements • All borders and airports remain • Demand for clothing and are expected from 1 May, as closed except for the transportation specific services to of specified cargo to South Africa restrictions are eased for increase from 1 May and re-exports to neighboring the movement of goods and Continued call for Situation people in certain sectors countries via South Africa approval of certain products and services • Disruption in trade and • Transport limitations ease for Increased e-commerce imports to local partners company operations and employees Impact for • Essentials continue to be within the permitted economic Swedish Backlogs on order and prioritized, delivery delays sectors going forward companies reprioritization of budget to continue

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- The Unemployment Insurance Fund has paid out 280 mn USD to 1,1 million employees through engagements with bargaining councils, with a further 127 mn USD cleared for payments to employers under the COVID-19 TERS benefit scheme
- Government strengthens the liquidity of the Unemployment Insurance Fund by injecting an additional 689 mn USD to give assurance that Fund is able to meet its obligations



Reactions

- Department of Employment and Labour issues a directive that sets out measures that employers are required to take in the prevention of the spread of the virus in workplaces
- The exportation of South African wine and other specific alcoholic beverages resume



Ground sentiment

• South African businesses assist government in improving its supply chain, skills and expertise by forging new partnerships in an efforts to open up the economy and reduce infection rate

CALL TO ACTION

- Companies should review supply chains and prepare for manufacturing/logistics improvement as restrictions are eased
- Keep track of amended state of emergency regulations as more sectors are added to essential economic activities

LINK TO GENERAL UPDATES

https://www.gov.za/Coronavirus https://sacoronavirus.co.za/

S-day fatality trend Daily reported fatalities Main affected areas Infections Curfews Further questions? Ludvig.hermansson@ business-sweden.se

Source: WHO, SA Reserve Bank, SA National Treasury, SA Department of Health, Statistics South Africa, Financial Times, Fin24, Business Insider, McKinsey & Company, Business Sweden

Agenda

- Weekly feature: Digital consumer trends
- Global dashboard
- Europe overview
- Middle East & Africa overview
- Asia-Pacific overview
- Americas overview
- Recommendations & support



Production and logistics continue to disrupt key markets in APAC despite an ease in lockdown measures to increase economic activity

| COUNTR | Y HEAL Fatalities | | E IMPACT | Hospital | ECONOM Economic | IC ACTIVITY & POLICIES 1. Stimulus packages | Societal | Transport 8 | k logistics | COMMENTS |
|----------------|-------------------|-------------|-------------------------|-------------------------------|---|--|-----------------|--------------------|-------------|---|
| | Total | /million | 10-day tren % growth | Beds* | Activity 0-100% | 2. Lay-offs and unemployment rate 3. Production stops 4. Economic forecast | impact Level | Intl Public | Cargo | 1 |
| China | 46 | 3,2 | 0% | 4,53 | | 282 bn USD in stimulus package, 325 bn USD in local special bonds Unemployment in March was 5.9%, down from 6.2% in February Economy is estimated to operate at 83% of pre-COVID capacity, including production PMI Index for April dropped to 49.4, GDP growth estimated to around 1% for 2020 | MEDIUM | 800 | 000 | Completely closed for all foreigners |
| Taiwan | 6 | 0,3 | N/A** | 6,96 | | Economic stimulus package reached 37.6 bn USD, a 5 bn USD increase 18,840 people, mainly in hospitality and metal sector are under unpaid leaves Automakers of Ford and Toyota reduce their capacity for 2 weeks Annual GDP growth is revised from 2.5% to 1.9% | LOW | 000 | 000 | Closed border for all non-residents |
| Hong Kong | 4 | 0,5 | N/A** | 5,49 | | 1. 18 bn USD second relief package announced 2. Unemployment increased to 4.2% in March, from 3.7% in February 3. Government offices and some public facilities to reopen from 4 May 4. GDP growth is revised down to between -4% and -7% for 2020 | MEDIUM | 000 | Ø Ø Ø | Completely closed for all foreigners |
| Japan | 492 | 3,9 | 3% | 12,9 | 6 | 1. 1 tr USD economic measures set by government (20% of GDP) 2. Unemployment rate was 2.5% in March. Up 20,000 from the same month last year 3. Automakers will continue production adjustment even after 6 May 4. Japan's GDP is predicted to contract between 3 to 5% in 2020 | MED | 000 | Ø Ø Ø | Closed entry China, South Korea and pa of Europe |
| India | 1301 | 1,0 | 9% | 0,53 | | Total stimulus package of 95 bn USD by gov. and USD 1 bn from World Bank MSME, Hospitality and travel industry mainly impacted by lay-offs HIS Markit PMI declined to 27.4 in April from 51.8 in March which is record low IMF estimates India GDP growth to grow by 1.9% in 2020-21 | VERY HIGH | ∞ ∞ ⊘ | Ø 0 0 | National lockdown un May 17th |
| South Korea | 250 | 4,9 | 0% | 12,7 | 3 | In total, 250 bn USD worth of stimulus packages announced Employment in March fell 1.2% (225,000 jobs), marking worst on-year fall ever Shutdowns in automotive, steel, petrochemical and shipbuilding industries South Korea GDP predicted to contract 1.2% in 2020 | LOW | 000 | 000 | Production stop in certain industries |
| • | CAGR pos CAGR sta | agnant past | 10 days | HIGH pharma Most so Public r | imposed, only gr cies open. Public hools and stores neetings restricte | c meetings <10 Public meetings restricted to <500 closed. Most schools, stores open. | onality | Open Reduce Closed | | Recent key upda |

Source: WHO, SVD, IMF, OECD, EIU, Business Sweden local offices *Private and public hospital beds not including makeshift beds set-up for Covid-19 **Data not reported separately

Increased movement of people in Thailand and Vietnam with eased restrictions; allowing businesses to open and domestic flights to start

| | COUNTRY | HEALT | HCAR | E IMPACT | | ECONOMIC ACTIVITY & POLICIES | | | | | | |
|------------|------------------|-----------------|-------|-----------------------------------|---|--------------------------------|--|-----------------------------|--------|------------|-----|--|
| | | Fatalitie Total | | | Hospital Beds* d In-patient /000' pop. | Economic Activity 0-100% | 1. Stimulus packages 2. Lay-offs and unemployment rate 3. Production stops 4. Economic forecast | Societal impact Level | Intl I | sport & | | |
| * . | Australia | 93 | 3,7 | 100% Reporting 1-digit fatalities | 3,78 | | 205 bn USD stimulus package announced to support workers and retention of jobs Unemployment rate expected to increase from 5 to 10% mid 2020 2,400 manufacturers have offered to re-route production to e.g. medical equipment Australia GDP predicted to contract 5-6% in 2020 | VERY HIGH | × | 00 | | New nation-wide directions to be announced on Friday |
| | Indonesia | 83 | 1 3,1 | 11% | 1,04 | | 24 bn USD (~25% of state budget) for COVID (to health, society, and industry) Wave of layoffs continue to rise. 1,2 million workers have been laid off 11 sectors allowed to operate during the large-scale social restrictions (PSBB) 5.3% GDP forecasted growth in 2020 has been revised to 2.3% to the worst -0.4% | VERY HIGH | 0 | 00 | 000 | Jakarta extends restrictions until 22 May as no. of cases rise |
| | Thailand | 54 | 0,8 | 0% | 2,64 | | 20 bn USD soft loan to SMEs. 8.5 bn USD pay-out to 17.5 mn workers and farmers Large corporates still keep employees. 140 000 payroll workers losing jobs Low production due to weak purchase order both domestic and international Contraction of 5.3% instead of 2.3% GDP growth; -12% export and -9% import | MED | × | 00 | 000 | More businesses are allowed to open |
| * | Vietnam | - | - | 0% | 3,26 | — | 6.2 bn USD package confirmed to support people affected by the pandemic 153,000 people filed for unemployment in the first 3 months of 2020 Multiple factories close down or operate below capacity GDP +3.8% from a year earlier, down from 6.9% previously reported in Q4 2019 | MED | X | 00 | 000 | Lockdown lifted for the majority of the country |
| (* | Malaysia | 103 | 3,2 | Reporting 1-digit fatalities | 1,93 | | 2.3 bn USD stimulus package for SMEs announced Malaysian Employers Federation predicts 13% unemployment rate for 2020 Manufacturing PMI slumped to 31.3 in April, from 48.4 in March GDP growth forecast has been revised to between -2% to 0.5% | VERY HIGH | 0 | Ø 0 | 000 | Majority of the economic sectors are allowed to reopen |
| (: | Singa- pore | 17 | 2,9 | 100% Reporting 1-digit fatalities | 2,55 | | 5.1 bn USD stimulus package (in addition to the 33.2 bn USD in March) Entrenchments in the food, retailing and tourism-sectors are expected IHS Markit PMI plunged to a record low of 33.3 in March Down-graded GDP forecast to -4 % to -1 % from -0.5 % to 1.5 % | VERY HIGH | 0 | 00 | 000 | Schools and non- essential business to shut down until 1 June |
| * | Philipp- ines | 603 | 5,6 | 5% | 0,91 | | 5 bn USD for health care and low income households 61,000 layoffs expected in retail, aviation, non-essential services Exporters and BPOs allowed to enhance operations – subject to conditions Revised, lower, GDP forecast expected; technical recession likely | VERY HIGH | × | 80 | 000 | Shut down travel in and out of Manila until 15 May |

Source: WHO, SVD, MPC, The Telegram, Bloomberg, Fitch ratings, HIS Markit, Australia Government Department of Health, Australian Bureau of Statistic, *Private and public hospital beds not including makeshift beds set-up for Covid-19

China: Emergency levels are lowered and more physical meetings are being allowed - tourism and exhibition industry expected to pick up again

BUSINESS OPERATIONS IMPACT Customer demand Logistics - Transportation Supply - Production Business activity is at around Most areas are open for • A study by the central bank 83% of pre-Covid levels – further transport and logistics, but (PBoC), revealed that only increase is likely dependent on airports are still experiencing 22% of depositors are queues due to backlogs and intending to consume more growth in demand Situation changing legislation on after the end of all medical equipment lockdowns Production is picking up, but • PPEs or items of medical Impact for may still see instabilities nature might face challenges **Swedish** in exporting companies

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- The Chinese government continue to stress the importance of investment in information networks, calling it "using one industry to pull forward a hundred industries"
- 325 bn USD in local government special bonds for infrastructure projects to be issued by end of May

Reactions



- Beijing and Tianjin have lowered their COVID-19 emergency response level from level 1 to level 2 (On a scale where 1 is highest and 4 is lowest)
- There are now officially no COVID-19 sufferers in Wuhan hospitals

More public gatherings allowed



- A domestic travel boom is expected during the May holiday (1-5 May), with tourist sites limiting the number of visitors at one time to 30% of max capacity
- The 2020 Hunan Auto Show opened on 30 April, the first major large-scale exhibition since the outbreak

CALL TO ACTION

- Understand where there are accelerations in the market
- Pockets of growth are emerging, there is a need to be present in the Chinese market, physically or otherwise

LINK TO GENERAL UPDATES

http://english.www.gov.cn/2020special/5e32830ec6d019625c604 33b/fightagainstcoronavirus

5-day fatality trend Daily reported fatalities Main affected areas Infections Curfew (select cities only) Further questions?

Thomas.Larsen@business

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Source: Trivium, China State Council, South China Morning Post, Doctor Dingxiang, National Bureau of Statistics China, Straits Times

BUSINESS SWEDEN 27

Less than 700

currently active cases

Japan: PM Abe extends nationwide 'state of emergency' until 31 May amid fears over second wave

| BUSINESS | OPERATIONS IMPACT | | Economic activity |
|------------------------------------|--|---|--|
| | Supply - Production | Logistics - Transportation | Customer demand |
| Situation | Stagnation of China's supply chain affect Japan's production High demand for infection related products | Travel restrictions from China, South Korea and Europe Labour shortage impact logistic value chain and delivery time | 3 of 4 Japanese are going out less than usual and PM Abe urge people to cut person-to-person contact by 80% Museums, libraries, parks etc. are likely to reopen |
| Impact for Swedish companies | Increase demand for medical products and services, PPE | Limited mobility for cargo and stress on last mile delivery | Customers are adapting to a digital working and living environment |

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- 1 tr USD economic stimulus measures, while banks offer 0% interest rate on loans to boost the economy, in large part targeting households and SMEs. Actual fiscal spending is 366 bn USD.
- METI opened call center for SMEs affected by coronavirus. Details in English are available here: https://www.meti.go.jp/english/press/2020/0408 001.html
- Government will give out 932 USD to all residents including non-Japanese with residence certificate
- The state of emergency extended after the Golden Week holiday period to 31 May



Reactions

• The Bank of Japan will buy unlimited amount of Government bonds to step up coronavirus stimulus 🖖



Approval process for medical equipment shortened

• Philips Japan announced that it has obtained approval to manufacture and sell a new type of respirator in Japan for use in the treatment of patients with the new corona virus. Approval reviews typically take 3 ~ 4 months, but have been shortened to four days

CALL TO ACTION

- Make sure to be on same platforms as your customers use digital channels and revise forecast in line with longer "state of emergency"
- Consider government business continuity support for SMEs (eligibility is case by case, please consult with METI call center)

LINK TO GENERAL UPDATES

http://japan.kantei.go.jp/

5-day fatality trend Daily reported fatalities Main affected areas Infections Curfews Further questions? Rika.saito@business

-sweden.se

Source: Prime Minister of Japan and His Cabinet, Tokyo Organizing Committee of Olympic and Paralympic, NHK, Nikkei, Japan Times, The Guardian

India: Today, the government enters the 3rd phase of lockdown, until 17 May, with ease of restrictions in green zones to increase economic activity

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand Industries and construction • Interstate borders continue to be Severe demand shock in workers can return to work regulated for people, although discretionary spend with 1/3 attendance, but movement of all goods is allowed categories Situation public transport is still • Non essentials supply by eunavailable commerce channels start today Logistics operations to increase, • E-learning is precited to Migrant labour effect expected to impact production due to although expect delayed due to have a lasting growth in Impact for labour scarcity increased number of check points in the market – can be Swedish large metro cities and backlogs incorporated in business companies operations

CALL TO ACTION

- Stay updated on ease in restrictions in different districts (red, orange and green) and make sure to comply with announced guidelines
- Use green zones to your advantage prepare and be ready for sales acceleration by using local support

LINK TO GENERAL UPDATES

https://www.investindia.gov.in/bip
https://www.mohfw.gov.in/

5-day fatality trend Daily reported fatalities 73 67 73 71 83 Corona virus Zones 130 Districts 284 Districts 319 Districts Infections Further questions? Anders.wickberg@business-sweden.se

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- Total stimulus package of 95.0 bn USD announced by government to counter macroeconomic stress. The later on 22.6 bn USD was announced on 23 April to support food security
- To ease liquidity pressures on mutual funds, RBI announced special liquidity facility of 6.55 bn USD to boost investor confidence. For non-banks and micro-financiers, RBI has proposed to make available liquidity worth 6.55 bn USD

Reactions



- Government's strategy to exit from full lockdown by classifying districts into three zones (red, orange and green) with less restrictions in green zones
- All the metro cities like Delhi, Mumbai, Bangalore, Chennai, Hyderabad and Kolkata are still in red zone and this can hinder the resumption of economic activities in tier 1,2 and 3 cities
- All industries and private offices, except in containment zones, are allowed to be functional with 33% attendance and continuing social distancing. Many tech centres have announced that they will continue to work from home for 4-6 months to cut real estate footprint

Source: Government of India, RBI, Ministry of Finance, Invest India, Livemint, Times of India

South Korea: Sharp downturn in production and overseas sales in April triggers country-wide factory shutdowns and job-shedding

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand Losses for core industries • Korean Air to submit a 1.2 bn USD Largest 5 conglomerates expected to be bigger during self-rescue plan in May saw income halve since Q2 last vear • On 29 April the government began chartering cargo flights to facilitate Kia suspends 50% of Samsung shipped its Situation shipments to and from China and domestic production lowest quarterly number between April and May to Indonesia of smartphones in 8 years manage inventories • Risk for delays in overseas Offline retail sees lower Impact for demand as consumers shipments Swedish turn to online channels companies

Look into how your company can take advantage of the economic relief provided by the government (consult MOEF, MOEL or MOTI for specific information relevant to your company)

CALL TO ACTION

Renew focus on digital strategy to make up for losses in offline sales

LINK TO GENERAL UPDATES

https://www.cdc.go.kr/board/board.es?mid=a30402000 ooo&bid=oo30

MEASURES AND SENTIMENTS



Policies & Stimulus packages

- Five stimulus packages launched 28 February (26 bn USD), 19 March (109 bn USD), 8 April (44 bn USD), and 16 April (6 bn USD), 22 April (32 bn USD)
- New relief package (33 bn USD) for automotive, aviation, shipping, shipbuilding and refineries

Actions & reactions

- Korea is set to further ease social distancing (effective Wednesday 6 May) as no new local cases are reported, giving a go-ahead to the normalisation of schools and public facilities
- Employment in March fell 1.2% (225,000 jobs), the fastest rate of job-shedding on record



Sentiment & measures taken

- April exports dropped 24% on year contributing to Korea's first monthly trade deficit since 2012
- Large firms cut jobs by more than 10,000 over two months
- The IHS Markit purchasing managers' index (PMI) dropped to an 11-year low 41.6 in April

5-day fatality trend
Daily reported fatalities

2 2 2
1 1 1
0

Main affected areas
Infections
Curfews

Further questions?
Johan.chun@business
-sweden.se

Source: Bank of Korea, KCDC, MOTIE; Korea Herald, Fair Trade Commission, Korea Customs, Yonhap News

Australia: >70% of companies report reduced cashflow and 40% difficulties with paying operating expenses, restrictions to be eased in a week

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand • 2400 Australian companies have 40% of companies report supply March spending doubled for chain uncertainty (highest in signed up for the COVID-19 toilet paper, pasta, flour, manufacturing, wholesale and response register for rerouted soap and canned goods production towards e.g. PPE retail) due to inter-state travel Situation >80% of manufacturers have restrictions and border closures Inflation rose 2.2 % in reported demand reduction and e.g. in WA and QLD March, highest since 2014. Further impact expected in 50% report impact on operations due to government restrictions 02 • Interim e-certificates approved Assess how to drive online Impact for for agriculture imports traffic and sales through Swedish companies campaigns

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- Total of 205 bn USD stimulus package injected including a JobKeeper Payment Program to keep
 Australians in jobs. Other business support packages; cash-flow boost for SMEs, investment incentives
 with depreciation deductions, increasing instant asset write-offs and temporarily financial relief support
- Additional industry specific support packages exist on state level e.g. QLD allowing for payroll tax deferral in construction industry or 1.6 bn USD support for specific industries e.g. mining and transport

Reactions



- ~1/3 of Australians reported that their finances had worsened due to Covid-19, 50% report they have a job but working less. Unemployment expected to reach 10% in Q2
- >70% of companies report reduced cashflow and 40% report reduced ability to pay operating expenses

Early start of restriction relaxation – national restrictions last until 11 May

- Last week early relaxations of restrictions was initiated in most of the states but measures differ. ACT is the first virus free state
- National Cabinet will meet twice this week (Tue and Fri) to define nation-wide COVID-19 directions

CALL TO ACTION

- Revise JobKeeper and other stimulus package eligibility to manage cashflow and operating expenses
- Stay informed about the updated directions to be announced by National Cabinet Friday 8 May
- Define a 'come back' plan for how to ramp-up business activities

LINK TO GENERAL UPDATES

https://www.health.gov.au/news/health-alerts/novel-coronavirus-2019-ncov-health-alert

KEY DATA & GEOGRAPHICAL SPREAD 5-day fatality trend Daily reported fatalities and permit holders Full border closure from 5 April Main affected areas Infections Level 3 only essential services Level 2 lockdown Further questions? Martin.Ekberg@business -sweden.se

Source: Australia Government Department of Health, Australian Bureau of Statistics, Australian Government Treasury, Westpac Weekly Australia, The Guardian Australia

Singapore: Experts warn severe job losses as exports are hit by falling global demand, SMEs struggle to survive and consumers cut discretionary purchases

BUSINESS OPERATIONS IMPACT Economic activity Logistics - Transportation Supply - Production Customer demand • Factory activity down 22.3% in There is no impact to any All non-essential shopping vessels arriving to Singapore (that cannot be bought in February and operations remain as per supermarkets) have to be • Non-essential production will **Situation** normal, except crews from done online shut down in light of new affected areas are not allowed Government measures to disembark Look over digital strategy • Inventory- and supply chain Domestic freight cost Impact for management increasingly increased and assess supply Swedish capabilities important Prolonged shipment times companies

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- New bill prohibits residents from socializing on private property, ensuring that everyone stays isolated
- Third round of budget measures to support Singaporean: 5.1 bn USD stimulus package (in addition to the previous announced 33.2 bn USD)

Reactions



- Exports are likely to fall by 10.0%; imports will contract by 8.5% versus a 2.0% forecasted growth
- RedMart temporality suspends new orders amid COVID-19 demand surge. They will reduce its assortment, to focus on the essentials such as rice, egg, flour

Trends on the ground

- Lockdown measures prolonged until 1 June, fewer non-essential services to remain available
- Number of cases remain climbing, but a certain flattening of the curve can be perceived

CALL TO ACTION

- Amid prolonged restriction, keep a close dialogue with you employees easing their WFH. Look over priorities and explore new ways of interacting with your clients to retain and build relationships
- Think long term and digital: review product offering and sales channels to diversify for a post COVID market

LINK TO GENERAL UPDATES

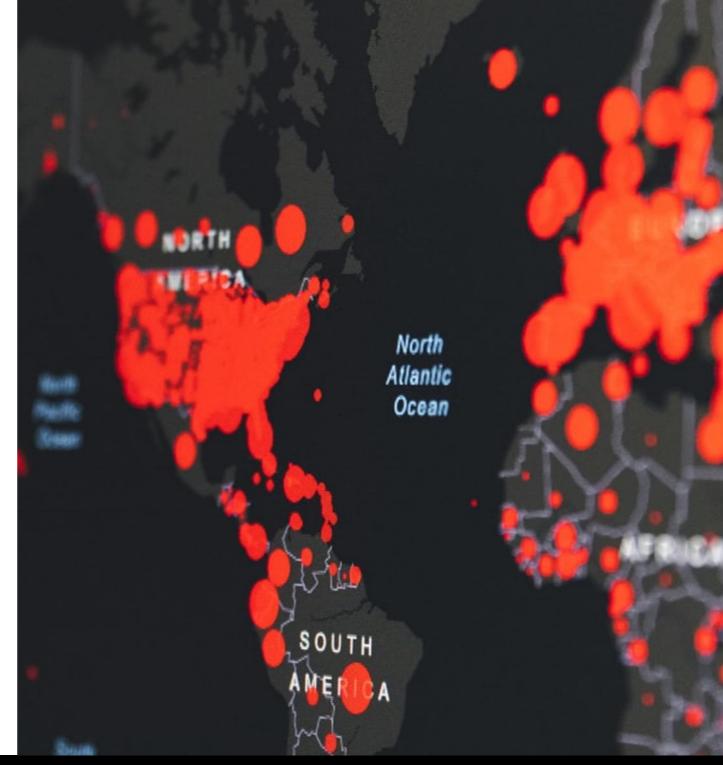
https://www.moh.gov.sg/covid-19

5-day fatality trend Daily reported fatalities Main affected areas Infections Curfew Further questions? emil.akander@businesssweden.se

Source: Business Sweden analysis, MOH, Straitstimes, CNBC, Tradingeconomics

Agenda

- Weekly feature: Digital consumer trends
- Global dashboard
- Europe overview
- Middle East & Africa overview
- Asia-Pacific overview
- Americas overview
- Recommendations & support



As economies in the Americas begin to slowly re-open, there is hope that key sectors such as automotive, mining and construction can begin recovery process

| | COUNTRY | HEALT | HCARE IM | PACT | | ECONOMIC ACTIVITY & POLICIES | | | | | | |
|---------|----------|------------------|--|------------------------------|---------------------|---|---|-----------------------------|---|---|--|--|
| | | Fatalities Total | /million 10-c | Beo day trend ln-p | ds* | Economic Activity 0-100% | 1. Stimulus packages 2. Lay-offs and unemployment rate 3. Production stops 4. Economic forecast | Societal impact Level | Transport & logistics Intl Public Cargo The Public Cargo | | | |
| | USA | 6240 | 189,6 | 9% | 2,69 | | Pres. candidate Joe Biden suggests larger stimulus bill than the 2.2 tn fulfilled Jobless claims reach 30 mn after the first six weeks of lockdown Meatpacking plants responsible for 10% of beef and 25% of pork production closed US GDP expected to contract between 3 to 5% in 2020 | HIGH | 00000 | Boeing and Lyft join the ranks of companies to cut personnel | | |
| * | Canada | 3446 | 92,1 | 1% | 2,46 | | Government announces rent subsidy program The unemployment rate is 7.8% in April, a 40% surge from March The continued US/Canada border closure creates supply chain disruptions Research institute CD Howe says Canada has entered a recession due to Covid-19 | VERY HIGH | 00000 | Experts warn Canadian recovery will have a longer "U" shape | | |
| | Mexico | 1972 | 15,5 | 0% | 1,33 | | The loans to SMEs are being distributed, no new stimulus packages from AMLO Banxico says unemployment rate might exceed that of 1995 crisis (10.7%) Production in the automotive sector will be reopened, current debate on mining Trimester GDP fall 2.4% from 2019. Predictions of total GDP contraction: up to 9% | HIGH | 889099 | Aeromexico will start flying internationally again this month | | |
| | Brazil | 6329 | 30,0 | 1% | 2,09 | | Income transfer package of 42 bn USD; infrastructure projects to boost economy Unemployment rate reaches 12.2%; a new policy to encourage hiring is in discussion 63 offshore oil platforms hibernated; 7 OEMs resuming production in May GDP is expected to contract between 3 to 5% in 2020, with slow recovery | HIGH | 80000 | Industry plans to gradually resume activities, e.g. vehicles, mining | | |
| * | Chile | 247 | 13,0 | 5% | 2,06 | | 1. 13.75 bn USD (5.5% of GDP) for health, business and employment protection 2. Unemployment has now reached 8.2% but is expected to reach at least 10% 3. Production within the mining industry has only been slightly reduced (up to 30%) 4. GDP is expected to contract between 3 to 4%, lowered from forecasted 0.8% | VERY HIGH | 00000 | Inflation has reached nearly 4% in the past two months | | |
| | Colombia | 314 | 6,2 | 9% | 1,71 | | A series of economic relief measures announced and approved for over 17 mn USD Unemployment rate is forecasted to increase up to 7 percentage points Production stopped in most industries due to national lockdown GDP predicted growth pegged at -2% for 2020 | VERY HIGH | 889099 | Reactivation of construction and manufacturing sectors | | |
| | ⇒ | CAGR stag | tive past 10 days nant past 10 day ative past 10 day ızil, : Angus Reid | rs HIGH | Most sc Public n | imposed, only gracies open. Public hools and stores neetings restrictes & Exporters, Go | reetings <10 Public meetings restricted to <500 closed. Most schools, stores open. | · | Reduced Closed | Recent key updates ank of America, Busines | | |

Source: WHO, SVD, MS-Brazil, : Angus Reid, Canadian Manufactures & Exporters, Government of Canada, Government of Chile, TradingEconomics, Central bank of Chile, El Economista, El Financiero, Gobierno de Mexico, WSJ, Forbes, Bank of America, Busines Insider, AXIOS, Government of Colombia, La Republica, World Bank, National Bank of Canada, CBC News, The Conference Board of Canada, Politico, Financial Times * Private and public hospital beds not including makeshift beds set-up for Covid-19

United States: Federal restriction guidelines expired on April 30th prompting several states to re-open their economies

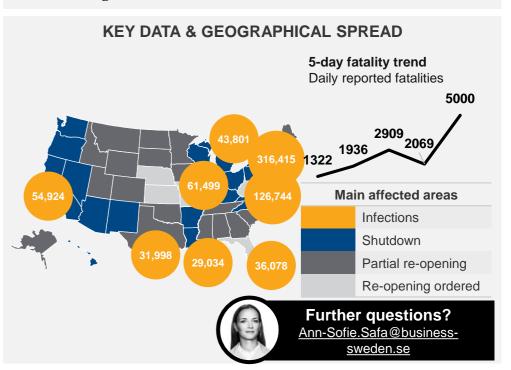
BUSINESS OPERATIONS IMPACT Supply - Production Logistics - Transportation Customer demand • The shipping industry has seen Meatpacking plants • 90% of car dealers to responsible for 10% of all beef downturn in recent months, with U.S. start e-commerce sales total seaborne imports decreasing by production and 25% of all by end of 2020 Situation pork production have closed 15% in March Several automakers Surge in domestic transport and • 900 sick at Tyson Food plant have revived production deliveries following store closures Meatpacking and food Freight slowdown continues to affect Although car plants are Impact for processing plants are international goods and transports restarting, demand for new vehicles expected to Swedish especially affected and are • Increased emphasis on personal companies forced to shut down remain low for long safety measures for transport workers

CALL TO ACTION

- Managers should investigate the possibility of still applying for Paycheck Protection Program loans as not all banks support the application and there has been a surge in applications overwhelming the system
- Monitor state guidelines for opening up as federal guidelines expired on April 30th and restrictions vary greatly across states

LINK TO GENERAL UPDATES

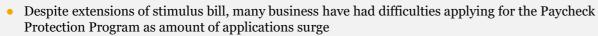
www.coronavirus.gov www.cdc.gov



MEASURES AND SENTIMENTS



Policies & Stimulus packages





Federal guidelines on restrictions of non-essential business and movement expired on April 30th



Reactions

- As federal restriction guidelines expired on April 30th, 24 states have decided to relax restrictions and are opening up their economies and 6 other states are opening up in the coming week
- While facing protests against shutdown, automotive hub Michigan extends restrictions to May 15th



Number of cases are continuing to increase across the U.S.

- The U.S. is the worst hit country worldwide with over 1.1 mn infections and 65,000 deaths reported
- President Trump has revised and increased death-toll projections, predicting that a total of at least 100,000 people will die in the U.S. from the COVID-19 pandemic

1

Source: CDC, US Government, Reuters, Industry Week, CNBC, JOC, Washington Post, New York Times, NPR, CNN, USA Today, Business Insider, AXIOS, American Trucking Association, Reuters, NBC, ABC News, USA Today, *Paycheck Protection Program"

L*I Canada: Most provinces are starting to re-open their economies this week, however guidelines vary drastically between provinces

BUSINESS OPERATIONS IMPACT Economic activity Supply - Production Logistics - Transportation Customer demand • COVID-19 is disrupting parts • Air Canada predicts that international Consumer confidence is of Canada's food sector. flights will resume in O4 2020 to stabilizing after all time including meat and poultry most of their destinations worldwide low in March of 42% Situation • Plants in Alberta responsible Closed border means logistic Re-opening is expected for a large portion of Canada's disruptions for goods not classified to boost consumer beef close as essential confidence in May • Freight delays continue to impact Closures will not result in Ecommerce sales have Impact for food shortages but higher international business doubled in Canada since Swedish prices March 11th closures companies

CALL TO ACTION

- Monitor individual provinces for re-opening guidelines as they vary drastically between provinces
- The government announced a rent subsidy program to help businesses forced to close down during Covid-19

LINK TO GENERAL UPDATES

https://www.canada.ca/en.html http://www.ic.gc.ca/eic/site/icgc.nsf/eng/h_07662.html

S-day fatality trend Daily reported fatalities 223 149 138 141 Main affected areas Infections Isolation Measures Further questions? Christina.Keighren@business -sweden.se

MEASURES AND SENTIMENTS



Policies & Stimulus Packages

- The government has extended the work sharing program from 36 to 73 weeks
- The government announced a rent subsidy program to help business that were forced to close due to Covid-19



Reactions

- Research institute CD Howe says Canada has entered a recession due to Covid-19
- Continued optimism as Canada's curve begins to flatten, however new worrying trends of continued cases in nursing homes and cases in indigenous communities have made medical officials cautious



Local Sentiment and Improving Trends

• Most Canadians still support the Government's response to overall Covid-19 however the number of Canadians reporting high level of depression or anxiety has quadrupled since March

Source: Bank of Canada, The Globe and Mail, CBC News, Toronto Star, CTV, Canada,ca, Reuters

Curfews

Further questions?

andreas.rentner@business

-sweden.se

Brazil: Political instability rises as the country faces a new peak of Covid-19 cases and a Northeastern capital city establishes the first lock down in Brazil

Economic activity BUSINESS OPERATIONS IMPACT Customer demand Supply - Production Logistics - Transportation • Brazil's industrial PMI index Travel restrictions still in • Consumer confidence (31%) is the lowest in 10 years reached a 48.4 low place. Airlines operate with 10% capacity 336 Covid cases from offshore • In 10 days, 19 states will Situation Road transport is estimated to platform operators pose a threat reopen commerce, mainly in to oil production have decreased in 20%-25% South and Midwest regions Delay of investments and new Devalued currency is Borders with South American projects in the oil and gas chain countries still partly closed impacting imports Impact for Swedish Automakers are rehearsing a Local industry prepares a new New trucks and buses sales companies production take back in May decrease of 10% in fuel prices fell 15% and 55% Mar. y-o-y

in the metropolitan region on 11 May; local measures may be hardened

in the Northern states, which are nearing a collapse of their health systemsDue to a new peak in transmitted cases, Sao Paulo won't lift social isolation

CALL TO ACTION

Companies must immediately assess the impact of Covid-19 on supply chain

LINK TO GENERAL UPDATES

<u>www.saude.gov.br</u> (in Portuguese)

5-day fatality trend Daily reported fatalities 474 449 435 428 31,772 11,139 Main affected areas Infections

MEASURES AND SENTIMENTS

Policies & Stimulus packages



- Stimuli of 42 bn USD (3% of GDP) is below world average with a focus on income transfer to low income workers. Other measures are: credit, tax deferring and anticipation of benefits. A 60 bn USD economy recovery plan including infrastructure projects and PPPs is being discussed
- Possibility of temporary suspension of work contracts, or reduction of working hours

Regional situation



- Sao Paulo discards an anticipated reopening of the state due to a new increase of local cases
- Health and funerary systems in Northern cities, e.g. Manaus and Belem, are now overloaded. Sao Luis in Maranhao State declared Brazil's first lock down





Reactions

- Majority of Brazilians still support social isolation measures, although adherence is increasingly lower
- The crisis continues with accusations against President Bolsonaro of political interference in the Federal Police, contributing to additional polarization of society and social unrest

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Source: Brazilian Health Ministry, Sao Paulo State Health Secretariat, O Globo, Folha de Sao Paulo, Valor Econômico

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Business Sweden is now working intensively to support Swedish companies in navigating and responding to the crisis

TYPICAL AREAS WE SUPPORT WITH TO MITIGATE CURRENT ISSUES



DRIVE REVENUE & MAINTAIN CUSTOMER RELATIONS

 Assess partners locally, identify business continuity risks and develop mitigation plans

SECURE SUPPLY CHAIN & LOGISTICS

- Support in the facilitation of the flow of goods through customs
- Find alternative solutions for transport / logistic chains that are not working

- Support in maintaining contact with existing and potential clients in remote markets
- Navigate local government support and stimulus initiatives globally
- Find and capture opportunities in markets, segments or sales channels that are less affected/in recovery



ASSESS SITUATION & PLAN HEAD

- Assess impact and assist in developing a revised strategy/scenario plan for how to adapt
- Gather on-the-ground information to assist in response planning or forecasting
- Track leading indicators and differences between markets to focus on where business is coming back



...and much more

Based on the need of the company, we can utilize our extensive global network to assist in multiple ways

Business Sweden is an international organization with a global footprint – we stand ready to support you in over 50 markets

BUSINESS SWEDEN OFFICES



Business Sweden helps Swedish companies grow global sales and international companies invest and expand in Sweden

OUR PRESENCE AND EXPERIENCE

50+

Business Sweden is a truly global company, operating in more than 50+ markets across the world

500

Our staff force of ~500 people across the globe consists of multinational teams rooted in local business culture.

45

More than 45 years' experience in helping Swedish businesses succeed abroad.

Our presence and experience allows us to:



Provide feet-onthe- ground and practical support



Consult from a truly international perspective



Give strategic advice and ensure best practices

